



With more than 15 years of experience and over 500 large and medium sized customers, First Climate is among the leading service providers in green energy, climate neutrality and water sustainability worldwide.

To strengthen our team, we are looking for:

Sales Manager (m/f) - Climate Neutral & Green Energy

Position located in Bad Vilbel, Frankfurt/Main (Germany)

The Green Energy, Climate Neutral and Water Services (CN&WS) team at First Climate is made up of a group of dynamic, energetic and highly creative individuals who work in sync to provide transaction and consulting services to companies willing to go climate neutral, invest in green energy products or replenish their water footprint. To complement this vibrant team we are looking for a "Sales Manager (m/f)" for the climate neutral and green energy markets.

Key Responsibilities include:

- Acquire companies interested in voluntary carbon offsetting and green energy purchases in Europe and beyond
- Key account management with a focus on the preparation of client proposals and deal closure
- Support the further product development for First Climate's international green energy business
- Provide feedback and intelligence to First Climate on industry developments

Specific Requirements

The candidate should ideally have a relevant study background and at least 2-3 years of working experience in sales. He or she should be a dedicated sales person and feel comfortable engaging with national and international companies. Fluent spoken and written German and English is essential!

Required start date

Immediately or upon agreement

What we offer

- International work environment
- Flat hierarchies
- Pleasant working environment and a professional team
- Exciting challenges
- Support in finding an apartment in Frankfurt

To Apply

Please send your electronic application to

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